

Preface Education and Training program/product

Title	Entrepreneurship and New Business Development Programme (ENP)
Range	<input type="checkbox"/> Regional <input checked="" type="checkbox"/> National X <input type="checkbox"/> International
Target group(s) (you can mark more than one)	<input checked="" type="checkbox"/> Students in general X <input type="checkbox"/> Female Students (women only) <input type="checkbox"/> Students in SET <input type="checkbox"/> Female Students in SET <input type="checkbox"/> Post graduates <input type="checkbox"/> Post graduated women <input type="checkbox"/> Post graduated women in SET <input type="checkbox"/> Other target group: The ENP Programme is open to university students, staff, and researchers as well as local business owners or their employees. Anyone with a business idea who intends to start a company or has already done is welcome to apply.
Language(s)	Swedish
Kind of program/product	<input type="checkbox"/> training (different modules) <input checked="" type="checkbox"/> lecture X <input type="checkbox"/> meeting <input type="checkbox"/> event/conference <input checked="" type="checkbox"/> workshop(s) X <input type="checkbox"/> other kind of training programs/products
Contact details	Organisation: Linköping University – CIE (Centre for Innovation and Entrepreneurship) Name of contact person: Magnus Klofsten Phone: Magnus Klofsten +46 13 281785 or CIE +46 13 281000 E-mail: MagKI@udv.liu.se
Web address	www.liu.se/org/cie
Theme of program	<input type="checkbox"/> orientation/stimulation X <input checked="" type="checkbox"/> training in requirements for (starting) entrepreneurs X

<p>Summary of program (max. 12 sentences) Aims, activities, (planned) results</p>	<p>The ENP programme is offered by the Centre for Innovation and Entrepreneurship (CIE) at Linköping University in co-operation with local partners in the Growlink network. Participants may opt to combine the ENP programme with their university studies or ongoing employment. Workshops on business development, market strategy, leadership, and financing are facilitated with relevant and practical hands-on activities. Participants produce business plans that serve as the basis for their decision as to whether to start the company or not. Every participant has access to a mentor who shared practical and valuable professional experience. Participants then become members of a broad regional network of technology and knowledge-based companies.</p>
<p>Didactical methods</p>	<p><input type="checkbox"/> e-learning X <input type="checkbox"/> training by a professor/(visiting) lecturer X <input type="checkbox"/> coaching X <input type="checkbox"/> other method(s):</p>
<p>Evaluation results (so far) (in 6 sentences)</p>	<p>In 2003 the Centre for Innovation and Entrepreneurship surveyed owners of 420 projects who have taken part in the ENP program. The study included all of the locations where ENP programs are offered. In 95 percent of the companies surveyed, the business idea originated from the founders. The study also demonstrated that of these 420 participating projects, 75 percent start new companies, and 20 percent of those starting companies expand to more than five employees.</p>